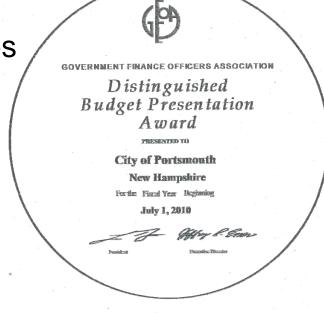


City of Portsmouth Budget 101

Monday January 24, 2011 Portsmouth Public Library Levenson Room 6:30 p.m.

Vital Functions of the Budget:

- 1. Policy Document: Priorities and Services
- 2. Financial Plan
- 3. Operations Guide
- 4. Communication Device
- 5. Historical Document
- 6. Legal Document



Fiscal Year 2011

Expenditures and Revenues

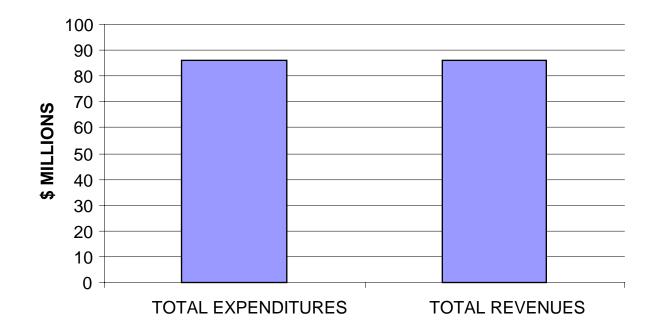


July 1, 2010 to June 30, 2011

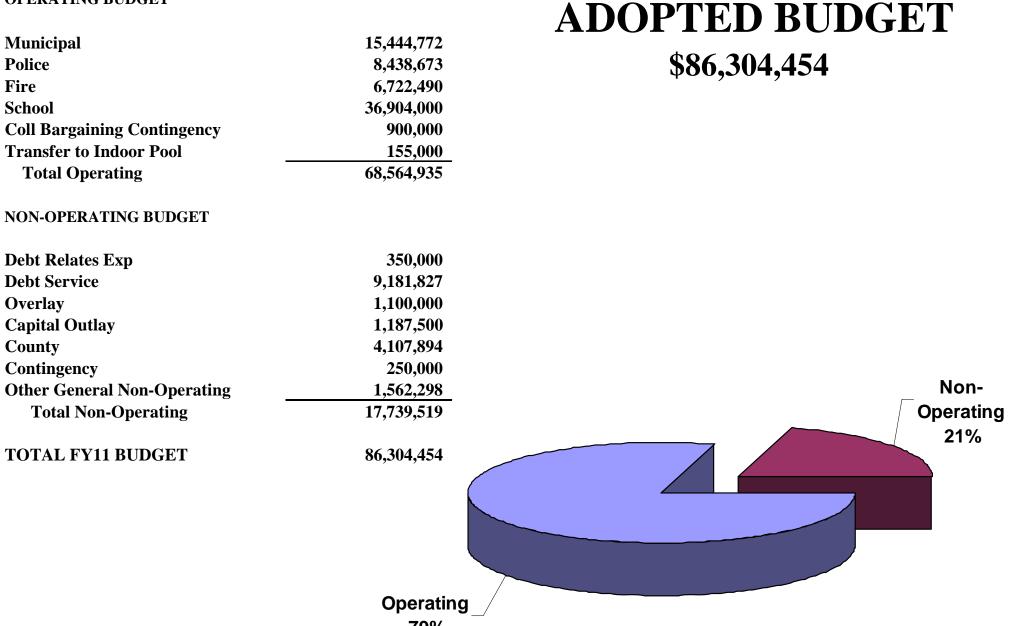
Expenditures equal Revenues

FY 2011 Budget EXPENDITURES AS ADOPTED BY CITY COUNCIL

OPERATING	68,564,935
NON-OPERATING	17,739,519
TOTAL EXPENDITURES	86,304,454
ESTIMATED REVENUES	19,419,321
PROPERTY TAX LEVY	66,885,133
TOTAL REVENUES	86,304,454



OPERATING BUDGET

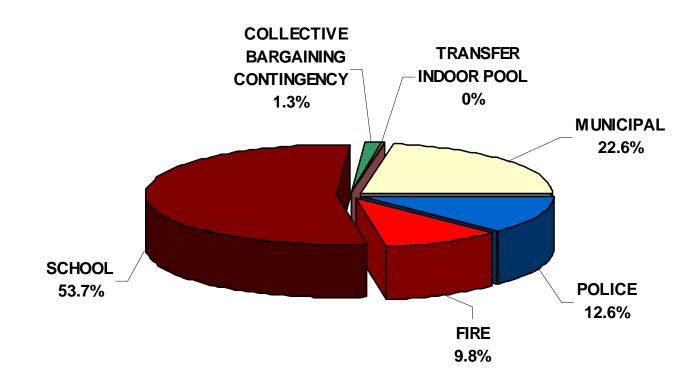


FY 2011

79%

Operating Budget (79% of Total Budget)

Operating budget are expenditures associated with the day-to-day operations and services provided by the Municipal, Police, Fire and School Departments.

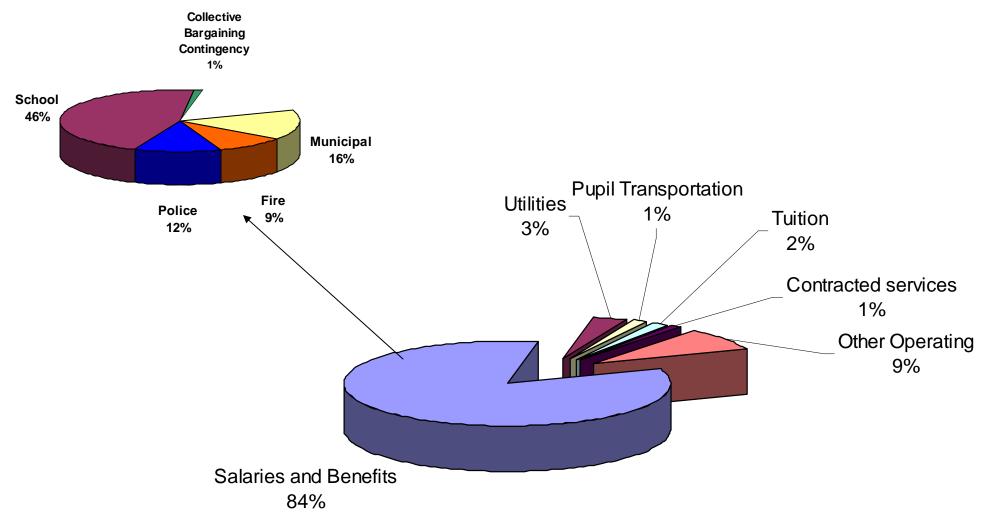


Operating Budget

*84% of the Operating Budget is comprised of Salaries and Benefits

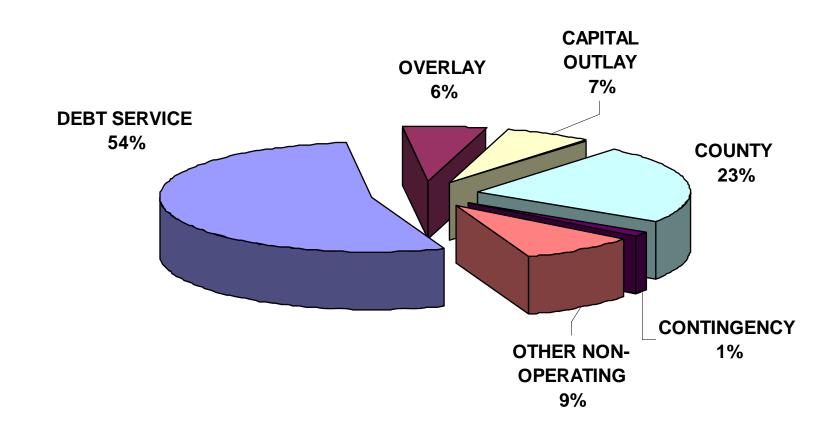
Retirement is 6.5% of salaries and benefits

*16% is comprised of other costs associated with operations

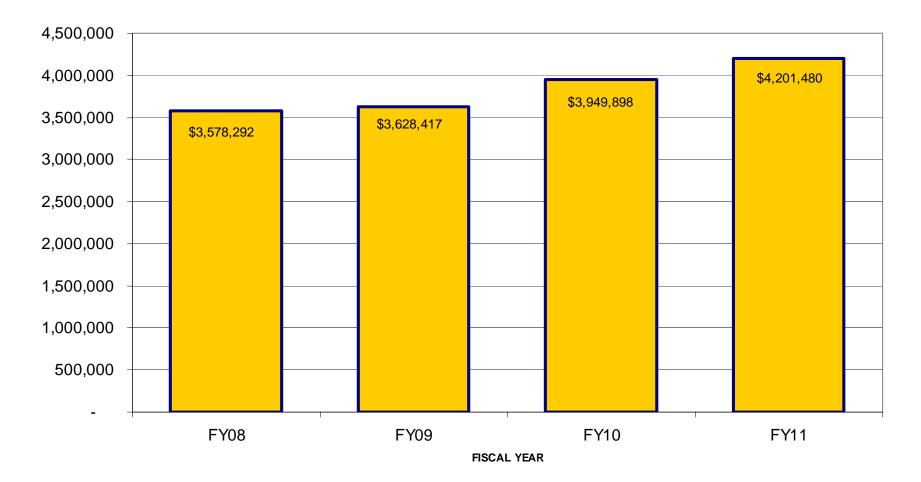


Non-Operating Budget (21% of Total Budget)

Non-Operating budget are expenditures not associated with day-to-day operations.

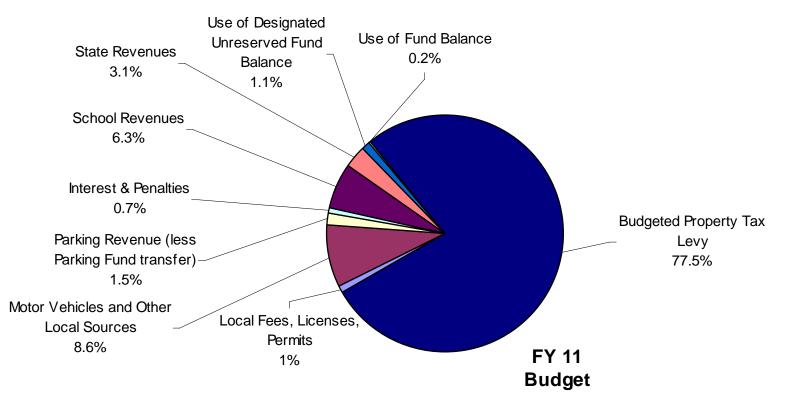


County Tax



FY08	FY09	FY10	FY11	Change from FY08
3,578,292	3,628,417	3,949,898	4,201,480	623,188
	50,125	321,481	251,582	17.4%
	1.40%	8.86%	6.37%	

How Does the City Raise Revenues?

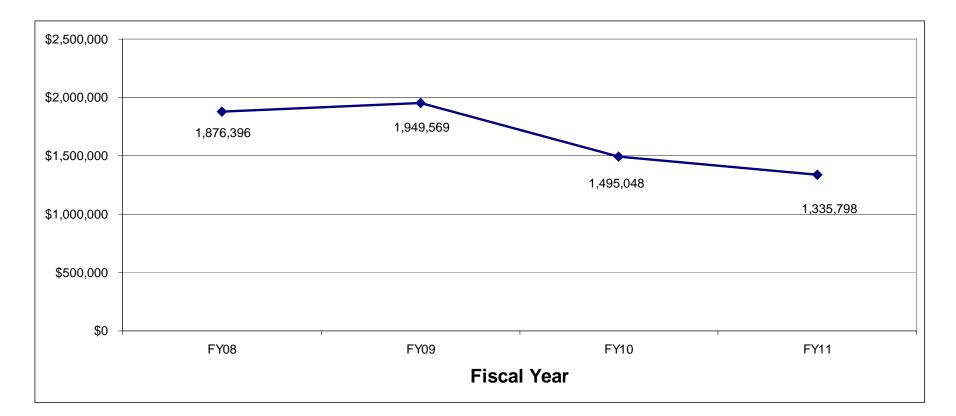


Local Fees, Licenses, Permits	829,000	0.96%
Motor Vehicles and Other Local Sources	7,385,873	8.56%
Parking Revenue (less Parking Fund transfer)	1,343,776	1.56%
Interest & Penalties	610,000	0.71%
School Revenues	5,460,500	6.33%
State Revenues	2,661,672	3.08%
Use of Designated Unreserved Fund Balance	973,500	1.13%
Use of Fund Balance	155,000	0.18%
Budgeted Property Tax Levy	66,885,133	77.50%
Total	86,304,454	100.00%

State Revenues Trends

- Shared Revenue
- Transition Aid
- Meals & Rooms Tax Distribution
- Highway Block Grant

State Revenues



	FY08	FY09	FY10	FY11	Change From FY08
Shared Revenue Block Grant	657,154	657,154	-	-	
Transition Aid	-	-	222,611	-	
Meals & Rooms Tax	878,389	921,495	917,477	917,412	
Highway Block Grant Aid	340,853	370,920	354,960	418,386	
	1,876,396	1,949,569	1,495,048	1,335,798	(540,598)
		73,173	(454,520)	(159,250)	
		3.9%	-23.3%	-10.7%	-28.8%

Other Major Revenues

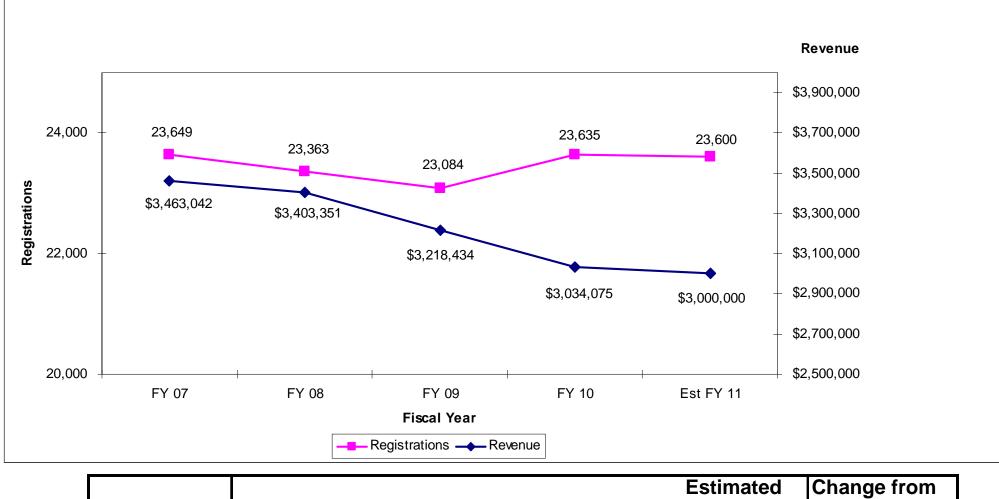
Motor Vehicle Registration

Investment Income



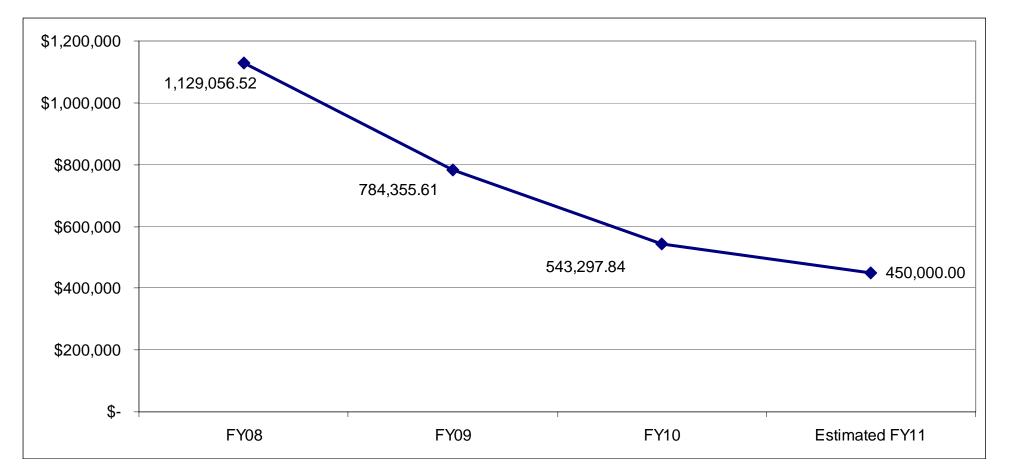
School Tuition

Motor Vehicle Registrations



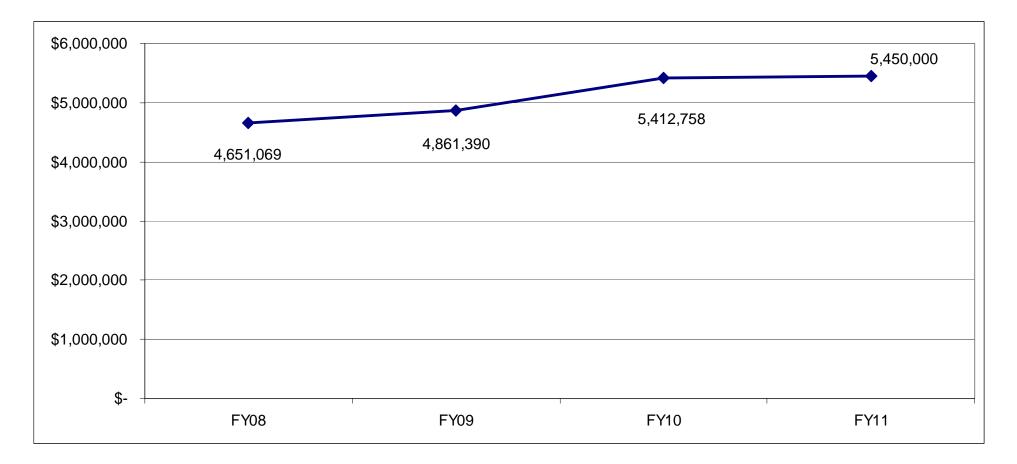
			Estimated	Change from
FY08	FY09	FY10	FY11	FY08
3,403,351	3,218,434	3,034,075	3,000,000	(403,351)
(59,691)	(184,918)	(184,358)	(34,075)	
-1.7%	-5.4%	-5.7%	-1.1%	-11.9%
	3,403,351 (59,691)	3,403,351 3,218,434 (59,691) (184,918)	3,403,3513,218,4343,034,075(59,691)(184,918)(184,358)	FY08FY09FY10FY113,403,3513,218,4343,034,0753,000,000(59,691)(184,918)(184,358)(34,075)

Investment Income



FY08	FY09	FY10	Estimated FY11	Change from FY08
1,129,057	784,356	543,298	450,000	(679,057)
	(344,701)	(241,058)	(93,298)	
	-30.5%	-30.7%	-17.2%	-60.1%

School Tuition Revenue



			Estimated	Change from
FY08	FY09	FY10	FY11	FY08
4,651,069	4,861,390	5,412,758	5,450,000	798,931
	210,321	551,368	37,242	
	4.5%	11.3%	0.7%	17.2%

Financial Policies Stabilizing costs fluctuations

- Leave at Termination Stabilization Fund
- Health Insurance Stabilization Fund
- Debt Service Planning
- Rolling Stock Replacement Program
- Undesignated Fund Balance Ordinance

Where do we Start? Non-Operating

What are the Obligations the City has?

Debt Service

Overlay

Capital Outlay

Rolling Stock

Where do we Start? Operating Budget

What are the costs associated with services the City provides?

Salaries and Benefits

- Steps, COLA, Retirement, Health Insurance, Workers' Compensation, FICA, Life & Disability
- Training and Education
- Small equipment and repairs

Licenses and agreements

- Software, equipment, etc
- Utility costs
 - Gasoline, Natural Gas, Electricity, Water/Sewer
- Advertising costs-(All meetings and Public Hearings, Bids and RFP's, employment postings)
- Telephones
- General supplies
- Building and grounds maintenance
- Laundry/Cleaning

NH State Law Superintendent Recommends School Board Adopts Submits to Legislative Body for Final Approval

PART Ed 302 DUTIES OF SCHOOL SUPERINTENDENT.

Ed 302.02 Substantive Duties . The superintendent shall in addition to those duties outlined in Ed 302.01.

The superintendent shall:

Be responsible for *developing and recommending* to the school board or boards within the school administrative unit the annual budget for the support of the educational program and for the operation and maintenance of schools within the district or districts and the school administrative unit in accordance with school board policy.

PART Ed 303 DUTIES OF SCHOOL BOARD.

- Ed 303.01 Substantive Duties . Each school board shall
- (e) *Prepare an annual budget* in accordance with RSA 32 and comply with all federal and state laws and rules.

SUBMIT ADOPTED BUDGET TO LEGISLATIVE BODY (*CITY COUNCIL*) FOR APPROVAL

Portsmouth School Department Process and Approach

Inclusive & Collaborative Process

Approach

- School Board sets parameters
- Principals / Directors submit requests
- Reviewed and Adjusted at Central Office
- Administrative Team Review ensure understanding of Strategic Elements
- Present Recommended Budget to School Board
- School Board holds two (2) Public hearings and workshop sessions
- School Board adopts a budget
- School Board participates in workshops, public hearing with City Council
- Final Budget Adoption in June

- Pupil / Data Driven
- Responsive to Research-based Best Practices
- Plan of Action and Priorities matched by Resources to achieve the District's Mission
- Planning and facilitating decisions about the allocation of resource

Enrollments & Staffing Levels

Anticipated Enrollment @ Little Harbour for 2011-12

<u>Grade</u>	Pupils	: Teachers	<u>Avg</u>
Κ	65(?)	:4	16
1^{st}	71	:4	18
2^{nd}	82	:4	21
3 rd	84	:4	21
4 th	73	:4	18
<u>5th</u>	<u>85</u>	<u>:4</u>	<u>21</u>
Total	460	:24	19

Specialized Populations

Special Education

- Resource / Case Managers
- Speech & Language
- Physical / Occupational Therapy
- Paraprofessional Support

English as a Second Language

Disadvantaged (Free/Reduced)

Career and Technical Education

NH State Minimum Standards for School Approval

Minimum Curricular Program Standards

- Arts education
- English language arts / reading
- Health education
- Math
- Physical education
- Information / communication technologies
- Science
- Social Studies
- Family & Consumer Science*
- Technology education *
- Business education *
- World Languages *
- Career and Technical education **
- Driver education **
- Guidance and Counseling Program **
- Co / Extra Curricular Activities **
 * Middle School ** High School

Minimum Student Support Services

- Building Administrators
- Library Media Specialist
- Guidance Counselors
- Reading Specialist (in elementary)
- School Nurses

Additional Budget Areas

- Substitutes
- Technology Equipment, Infrastructure and Support Technicians
- Clerical Support
- Tutors
- Student Assessment
- Textbooks, Supplies and Equipment
- Professional Development
- System Administration
- Operations of Maintenance/ Plant (Energy)
- Student Transportation
- School Nutrition Program

Budget Approach in Action

"impact of an FY 12 level funded budget"

FY 2011 Budget = \$36,904,000

Salary & Benefits = \$31,331,261 85% of Budget

FY 2012 "Status Quo" Budget

Salary Increases \$1,075,161 Benefit Increases \$738,104 Operating Increase \$142,535

\$38,859,800

85% of Budget

Level of Adjustment Required \$1,955,800

"Protect Core" (NH Minimum Standards)

- Adjusted and Reorganized System Administration
 - Comparative peer cohort group
- Retirements, Attrition and Retirement Incentive
- Staffing adjustments to Student Support based upon minimum staffing levels
- 2010 Federal Education Jobs Fund
- Health Stabilization Fund
- Teacher Association Support
- Reallocate Federal Funds (supplement, not supplant) for large-scale district improvement

Budget 101

City of Portsmouth Fire Department



Mission Statement

The Portsmouth Fire Department is committed to providing quality fire protection, emergency medical care, fire prevention, hazardous materials response, and special rescue services to the Seacoast Community of Portsmouth, New Hampshire through proactive strategic planning, maintaining a well educated and equipped firefighting force, constant performance improvement, and sound financial management.

Services

Fire Prevention

- Code Enforcement
- Plans Review
- Public Education
- □ Fire Suppression
 - Structural
 - Transportation
 - Marine
- Emergency Medical Services
 - Advanced Life Support





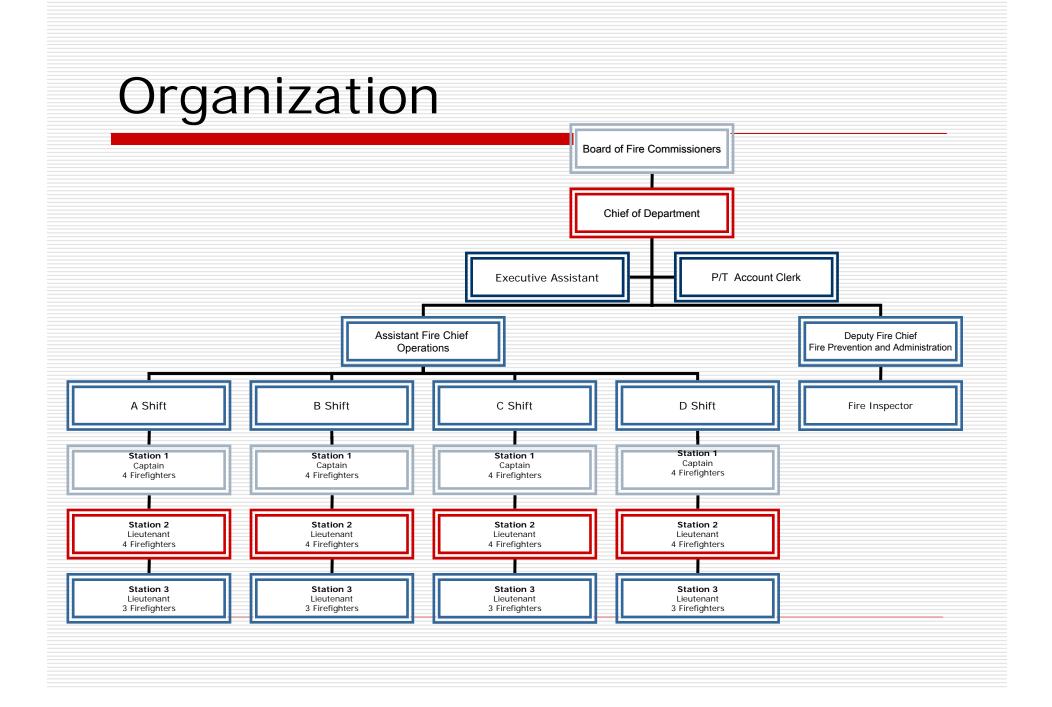
Services

- Hazardous Materials
 - START team
 - Spills/Ruptures
 - Unknown substance/powder
- Marine Response Fire Boat
 - Fire Suppression
 - Search & Rescue
 - Spills



NH RSA 154

- The city's fire department is established under State Statute.
- The fire department is responsible for the prevention and suppression of fires
- The Fire Chief, or Senior Fire Officer, is in charge at fires and other emergencies
- Authority and responsibility to investigate the cause and origin of all fires
- Authority to inspect all buildings



NFPA

National Fire Protection Association

NFPA 1500

Fire Department Occupational Safety and Health Program

NFPA 1500 – "2 in, 2 out"

- Members operating in hazardous areas (IDLH) at emergency incidents shall operate in crew of two or more.
- For each crew of two in the IDLH atmosphere, two individuals will be outside the hazard area available for assistance or rescue of the initial team

NFPA 1710

Standard for the Organization and Deployment of Fire Suppression Operations, Emergency Medical Operations, and Special Operations to the Public by Career Fire Departments

NFPA 1710 Staffing

On-duty fire suppression personnel shall be of the numbers necessary for firefighting performance relative to the expected firefighting conditions.

NFPA - Staffing

- Staffing factors
 - Life hazard to the population protected
 - Provisions for safe and effective firefighting performance conditions for the firefighters
 - Potential property loss
 - Nature, configuration, hazards, and internal protection of the properties involved
 - Tactics, equipment, and desired result

NFPA 1710

Establishes:

- One minute (60 seconds) for turnout time
- Four minutes or less for the arrival of the first engine company, or eight minutes or less for the full first alarm assignment
- Four minutes or less for the arrival of the first EMS unit at medical incidents
- Eight minutes or less for the arrival of an Advanced Life Support unit

NFPA 1710

- 90% performance rate for response times
- Each company shall be led by an officer
- Supervisory Chief officers shall be dispatched to full alarm assignments
- The Chief Officer shall ensure that the Incident Management System is established

NFPA 1710

- Engine Companies will be staffed with a minimum of **four** personnel
- Ladder companies will be staffed with a minimum of **four** personnel
- Engine or ladder companies operating in high-hazard areas should be staffed at **five or six** on-duty personnel.

High Hazard Areas



NFPA 1710 - Operations

- One person Incident Commander
- One person Operations Officer
- One person Accountability Officer
- Uninterrupted water supply of at least 400 GPM
- Two hand-lines with a minimum of two personnel each
- One support person for each line

NFPA 1710 - Operations

- One two-person team for search & rescue
- One two-person team for ventilation
- One aerial operator (per ladder truck)
- One pump operator (per engine)
- One two-person Initial
 - **Rapid Intervention Crew**
- One Incident Safety Officer
 - 15 people

NFPA 1710 - EMS

- Same four minute response time on 90% of all EMS calls
- EMS units staffed with at least two qualified members
- Advanced Life Support units staffed at four personnel - EMTs and Paramedics

Current Station Locations



Resources and Staffing











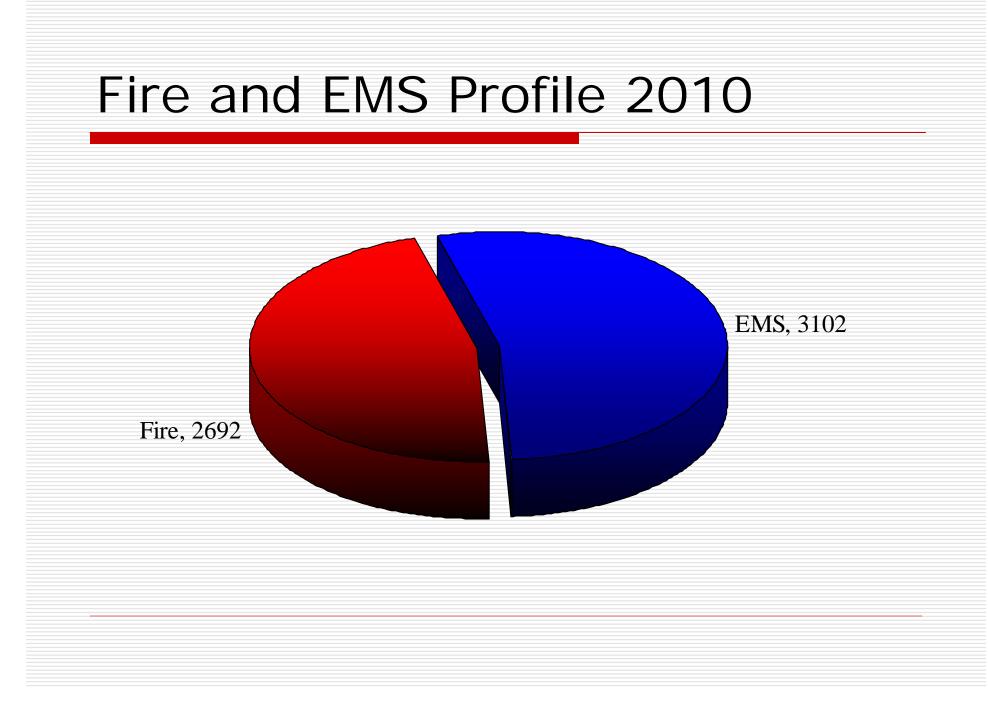




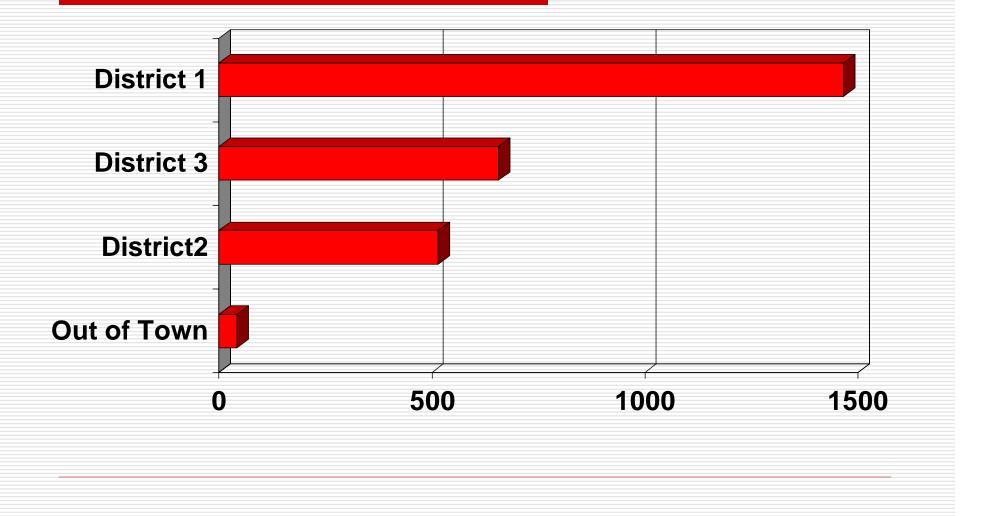




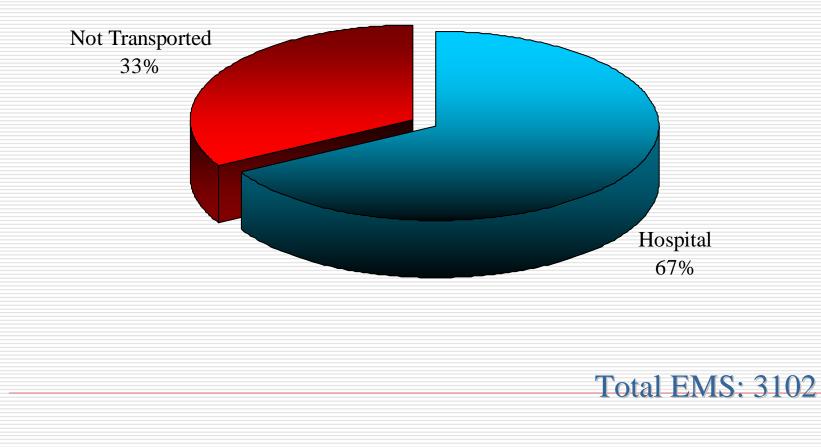




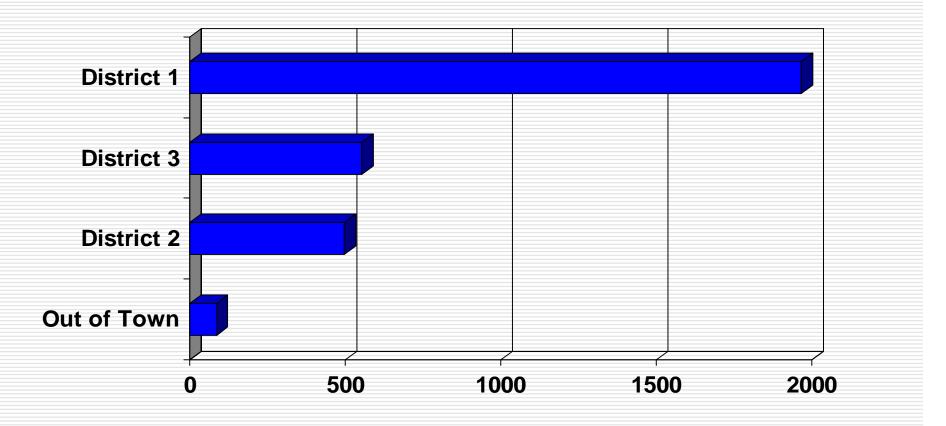
District Response - Fire



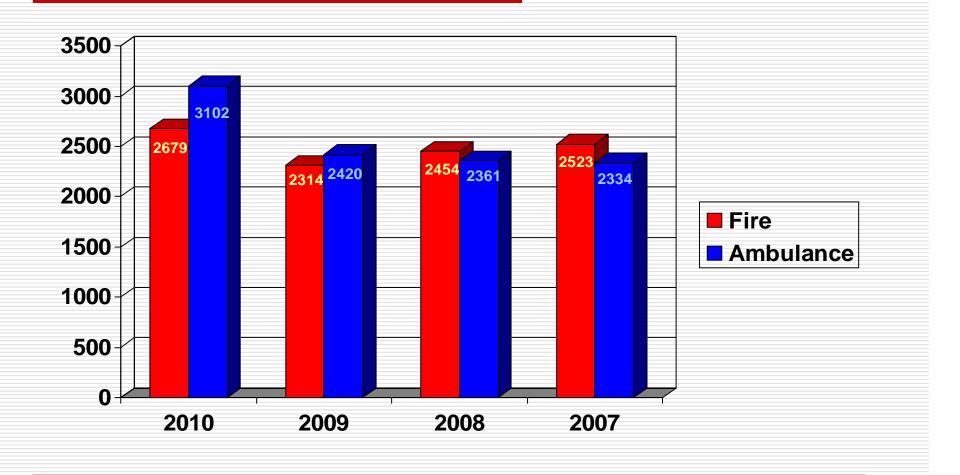
EMS: Patient Dispositions 2010



District Response - EMS



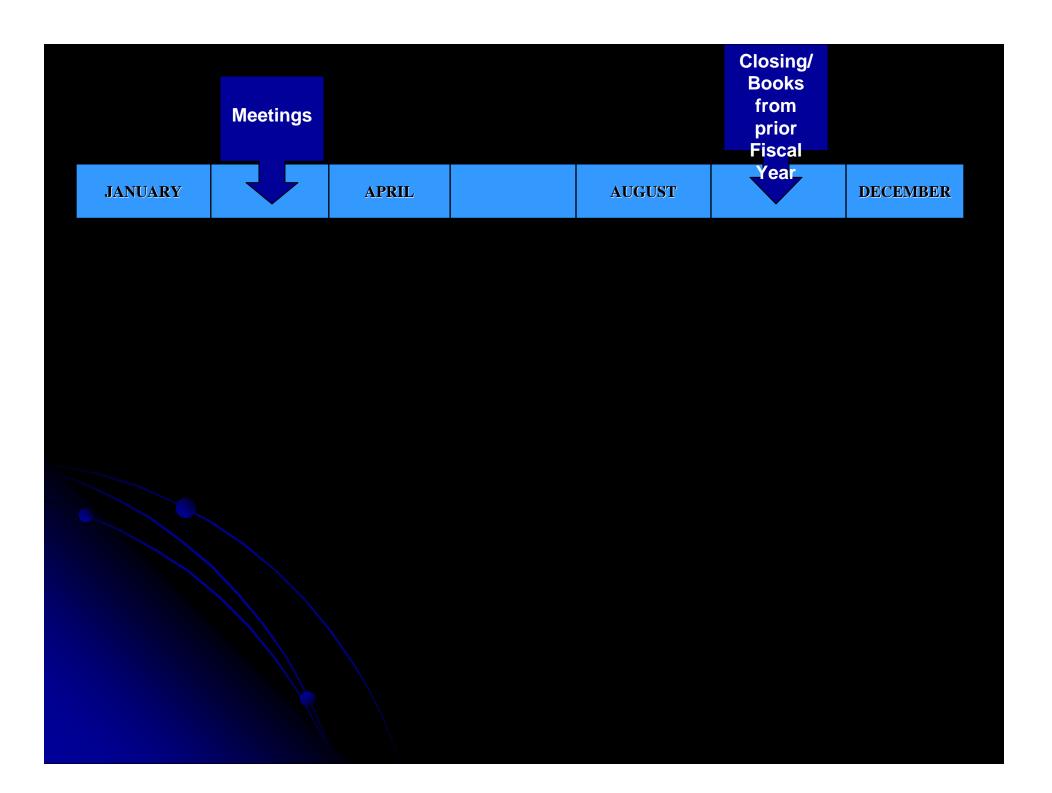
Incident Volume Last 4 Years

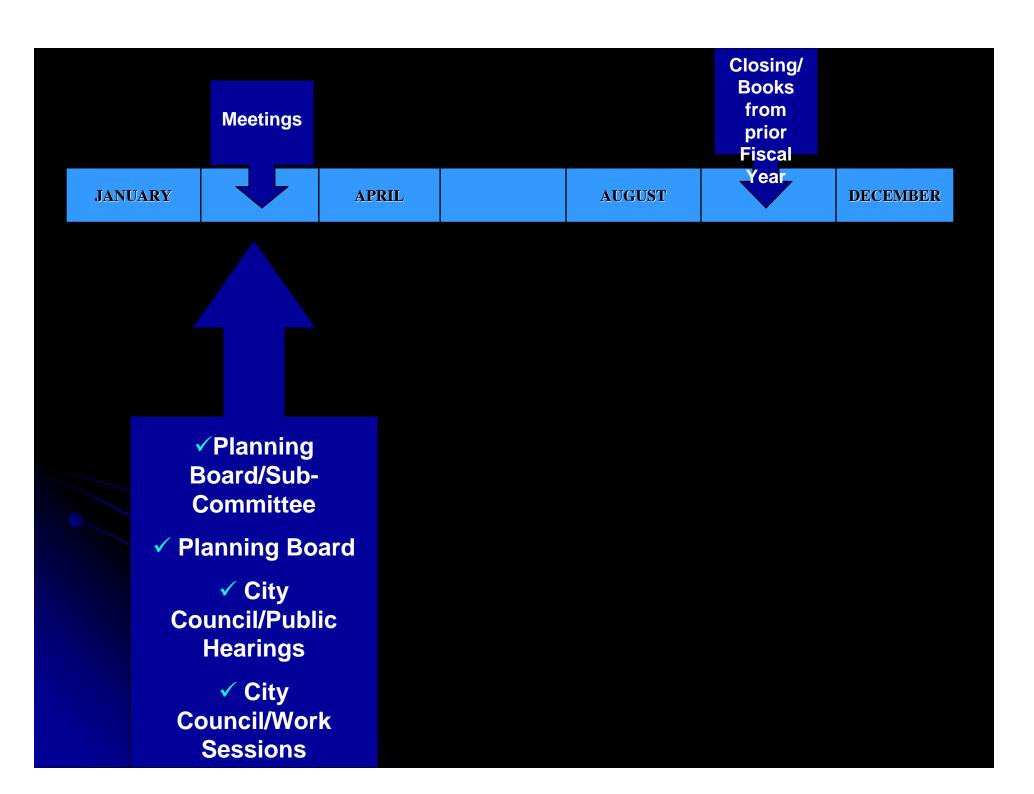


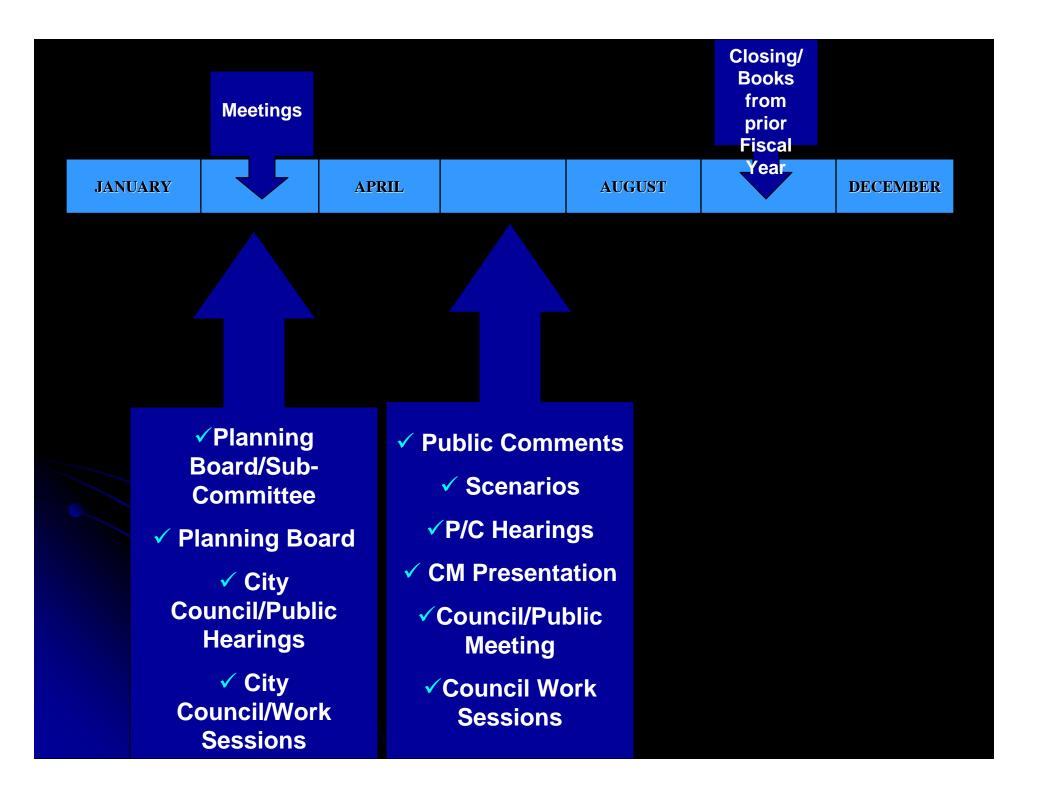
BUDGET101

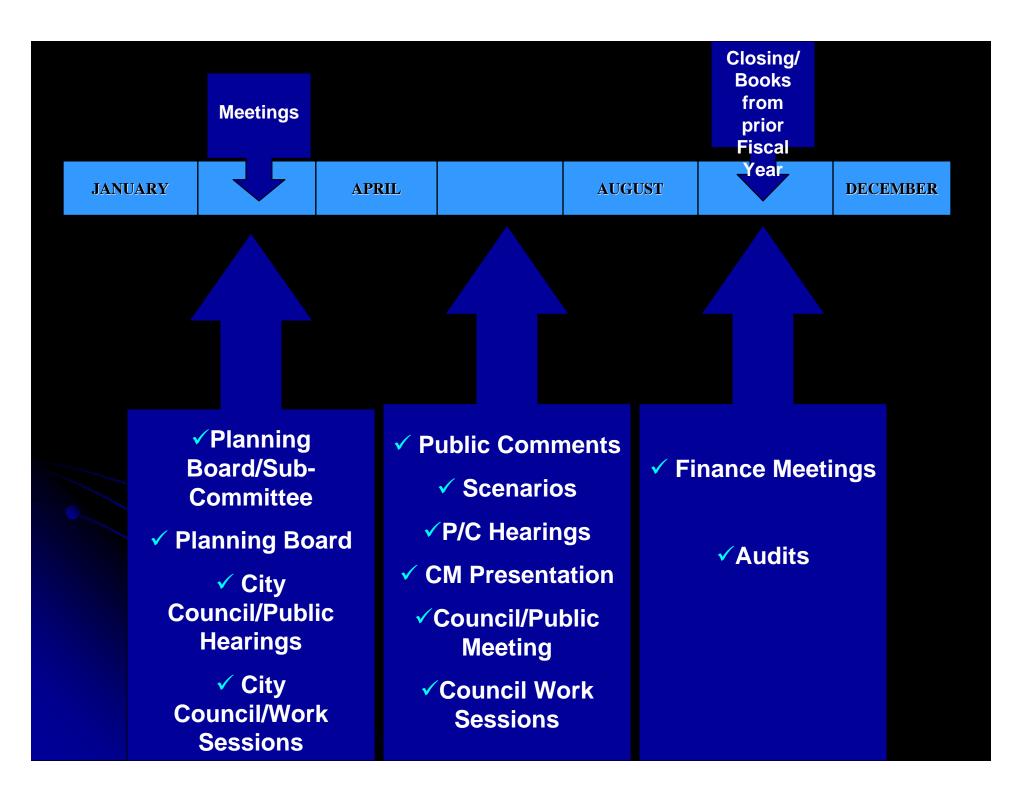
Portsmouth Police Department

January 2011





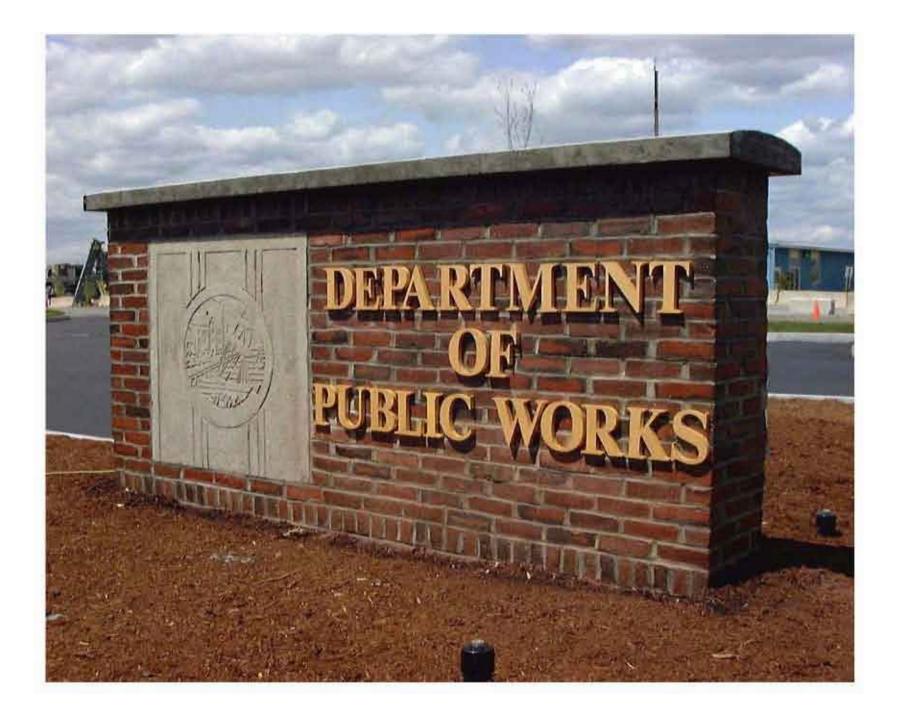




BUDGET101

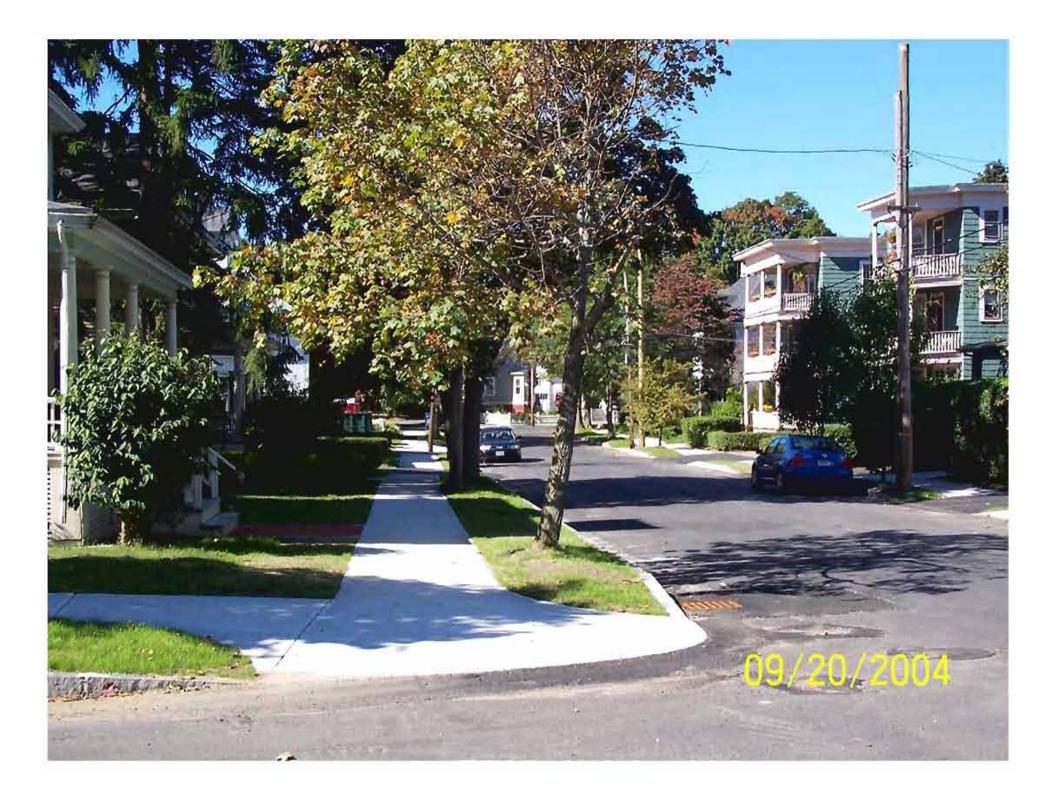
Portsmouth Police Department

January 2011





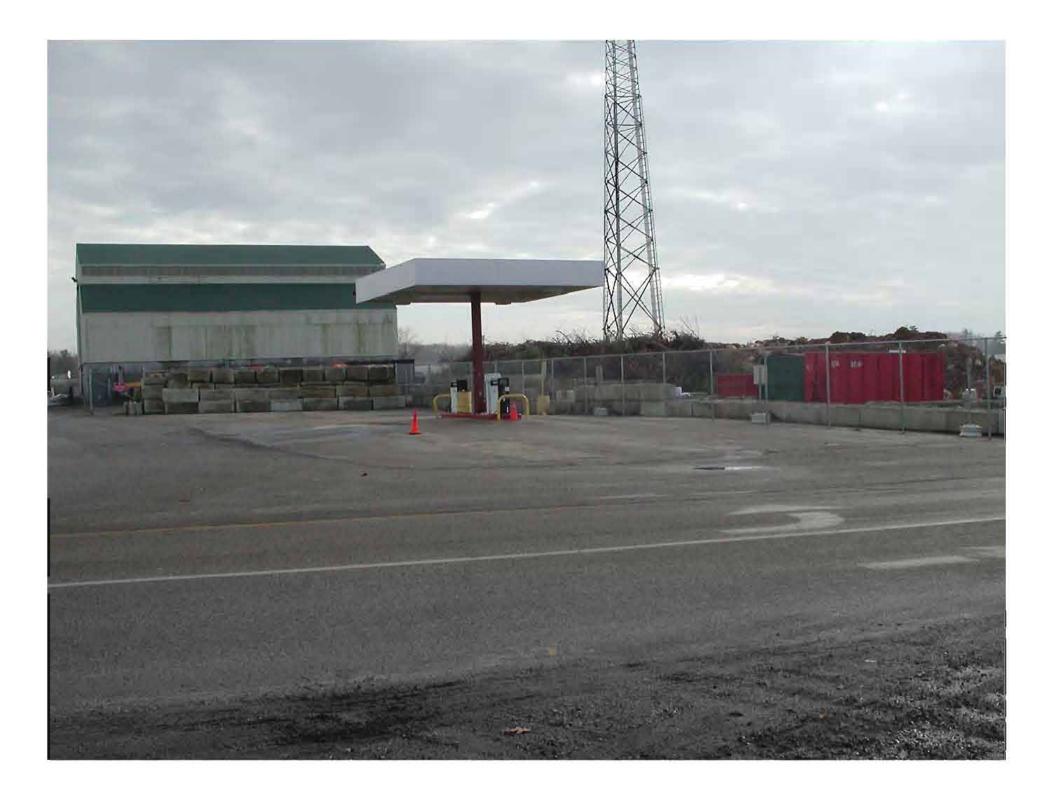












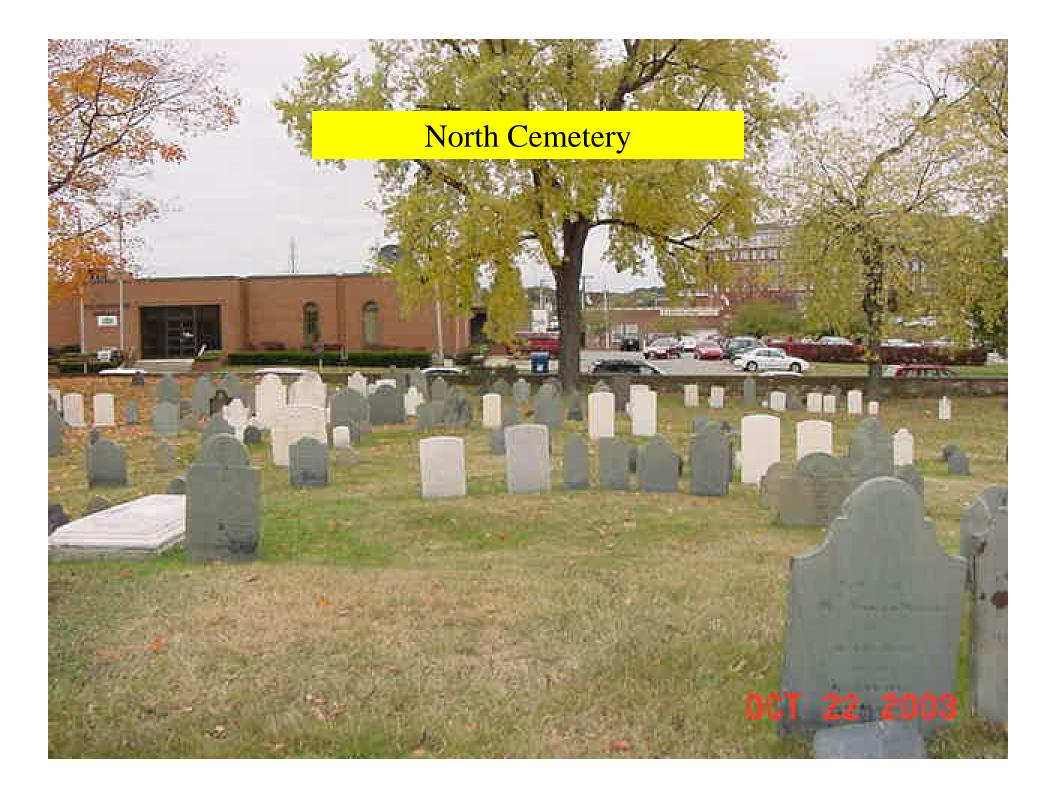


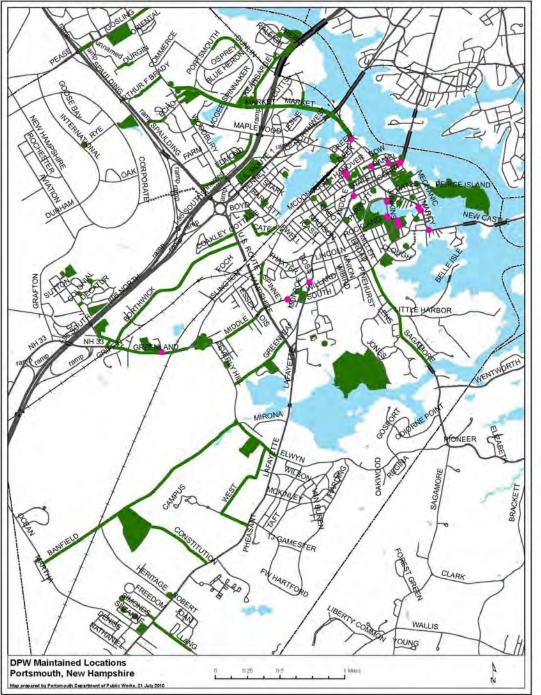












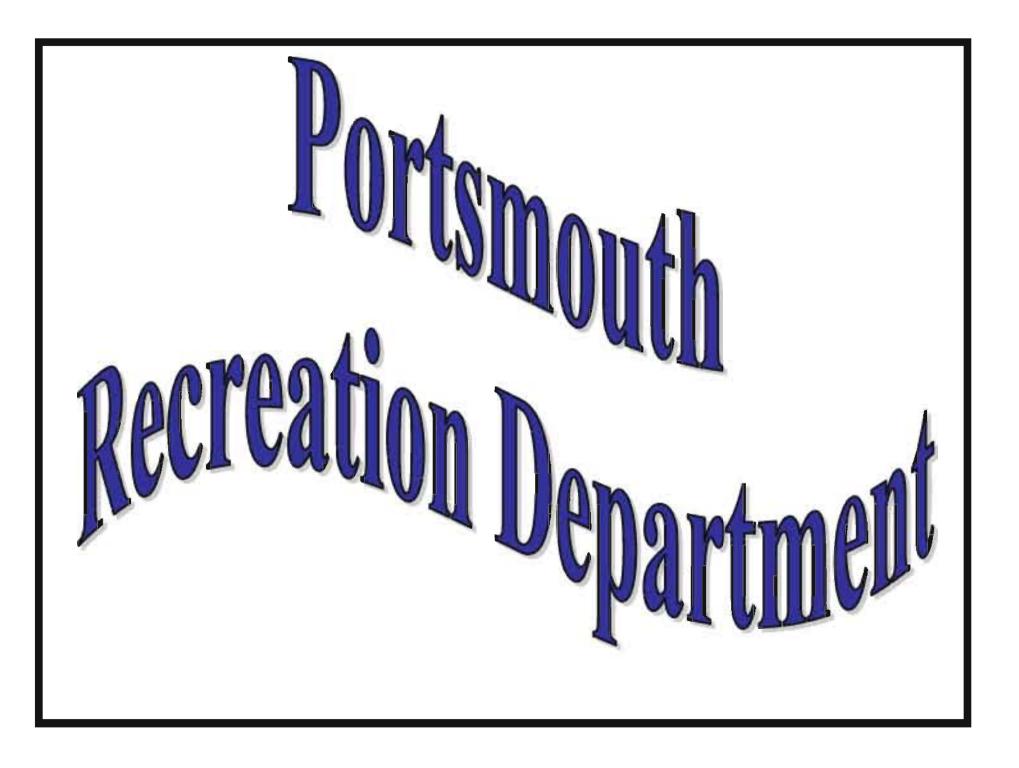
Number of sites maintained 73 Acreage of sites maintained 326

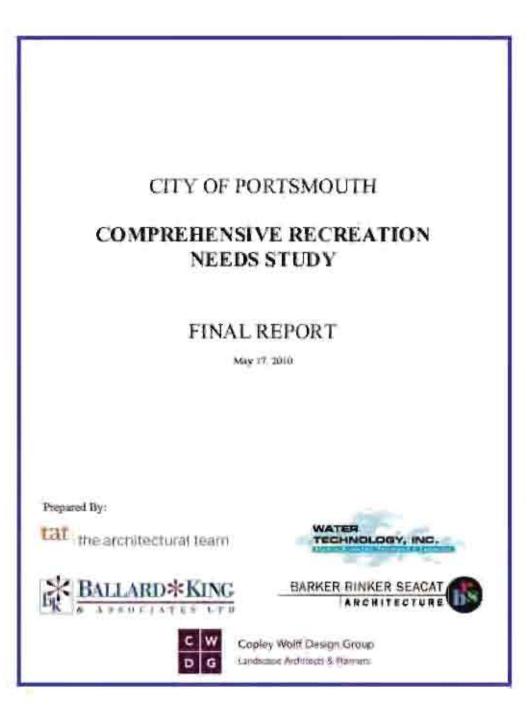
- Playgrounds (9)
- Historic Cemeteries (4)
- Parks/Ball fields (10)
- Adopt-a-Spots and Ornamental sites
- Road side mowing (37 acres)
- Parking Lots (22)
- Building sites (14)

Other Maintenance Duties Performed by Public Works Department

Other major categories of DPW work responsibilities are outlined below:

- Street and sidewalk maintenance (136 road miles, 75 miles of sidewalk)
- Street tree maintenance
- Highway signs and striping
- Bridge maintenance (16 City-owned Bridges)
- Parking lot maintenance (22 lots)
- Storm drain maintenance (114 miles of storm drains, 5,000 catch basins)
- Special events set up, breakdown, and clean up
- Solid Waste
 - Household trash pick-up, bulky waste, yard waste, road side recycling, recycling center, trash removal parks/parking lots





Portsmouth Indoor Pool











Connie Bean Community Center

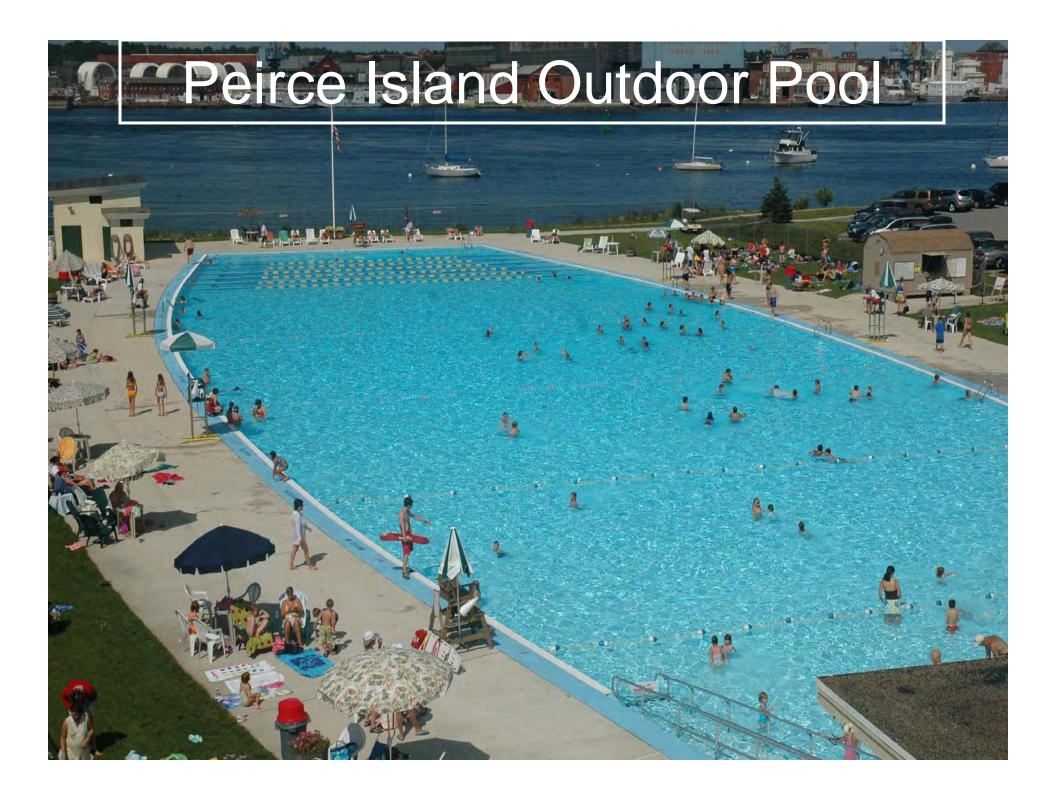
Spinnaker Point Recreation Center















Peirce Island Boat Launch



Portsmouth Public Library

Budget Preparation and Planning

Goals and Objectives

- Assessment of Current Goals and Objectives
 - Full year evaluation of FY10 goals and objectives
 - Mid year evaluation of FY11 goals and objectives
 - Performance toward goals/validity of goals in light of year's experience
- Establishment of FY12 Goals and Objectives
 - Demographics. Community assessment
 - Note Census 2010 / OCLC Environmental Scan 2010/ Involvement in community activity /
 - Trends in library use in Portsmouth
 - National trends in library service
 - National trends in publishing and production
 - Developments in technology—both for consumers and for library operations
 - Futurist planning

Areas of Service Traditional Services

 Books, periodicals, newspapers, other printed materials, microforms, video recordings, audio recordings, children's reading programs

Services / Technology

• Electronically produced and/or published information, databases of material produced on paper and digitized, electronic books and magazines

- Computers / wireless access
- Remote services. 24/7 access
- eReaders / Mobile devices

Community Connection

- Library as gathering place. Library as a center for the community
- Public programs for children, teens and adults
- Library as a facilitator for knowledge creation
- Library as a credible source of information

External Sources Industry Tools / Professional Tools

- Institute of Museum and Library Services *Public Library Statistics*
- ◆ Bowker Annual of Library and Book Trade Information. Council of National Library Associations. 55th edition:2010
- OCLC Perceptions of Libraries, 2010; Context and Community
- 🔶 Library Journal
- Hennen's Annual Public Library Ratings
- US Energy Information Administration Annual Energy Outlook Early Release Overview. December 2010

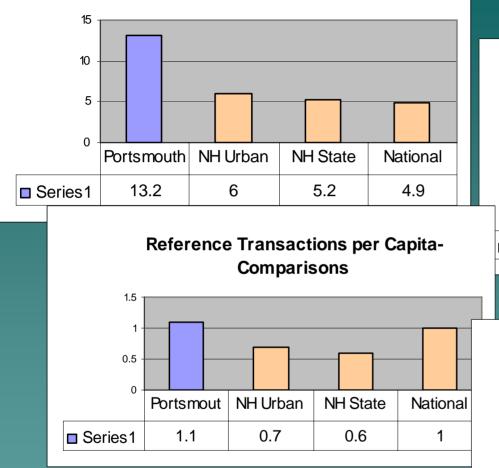
Measurement of Activity

 Against other libraries in New Hampshire and across the U.S.—Standard points of comparison

- Number of visits to the library
- Number of items checked out
- Number of Reference transactions
- Program attendance
- Use of computers / access / electronic resources

 Against Portsmouth Public Library activity of previous years

Annual Visits per Capita-Comparisons

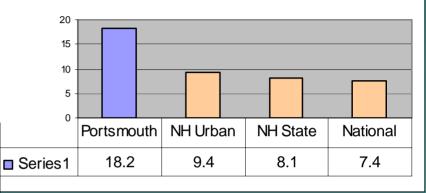


In the 2010 Hennen's American Public Library Ratings Index, Portsmouth Public Library achieved 835 points, the highest number of points for any library in New Hampshire, giving the Library a rating in the 97th percentile nationwide for libraries serving

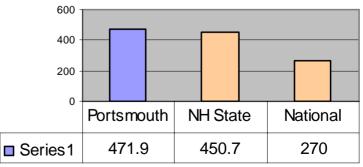
populations between 10,000 and 25,000.

Comparative Statistics

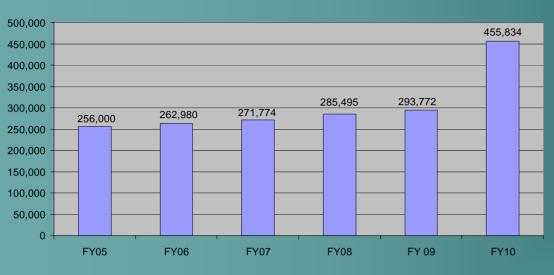




Program Attendance per 1,000 Population-Comparisons



Activity Report--Visits



Activity Report--Reference Questions Answered

35,000

5-6 Year Trends show significant increases in use of library services.

Also measured:

100.000

0

FY06

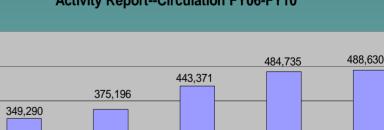
FY07

Public computer use—18,582 logins by 6,194 unique users in 1st quarter FY11

WiFi use—4,095 logins by 925 unique users in 1st quarter FY11



In addition, meeting rooms and study rooms offer community space 7 days per week.



FY08

FY09

FY10

Activity Report--Circulation FY06-FY10

Influencing Factors in Planning for Library Service

Decrease in discretionary income

Library fills the gap

All ages connected

♦ 91% of Americans reported to be online

♦ 90% of Boomers use email and over 50% use social networking (source OCLC)

Increase in mobile devices

In 2010 23% of mobile phones were smart phones

Increase in membership and perception

♦ 68% of Americans have library cards

In Portsmouth 80% of population have library cards

Library role in community building

Costing Out Services

 Historical information for Portsmouth Library—cost and activity level

- Material price changes—Bowker
 Annual and Library Journal
- Contract renegotiation for electronic material—databases, downloadable audios, ebooks

Energy cost projections

Collective Bargaining

Dianna L. Fogarty Human Resources Director

Collective Bargaining

Personnel Costs account for 84% of the total operating budget
Personnel Costs include salaries and benefits.
The City has 15 Collective Bargaining Units
8 – Municipal, 7 – School Department

Collective Bargaining

 10 Contracts are settled through June 30, 2014.
 * COLA adjustment based on 10 year rolling average in the CPI-U Boston Brockton Nashua index.

• 5 Contracts are unsettled (expired 6/30/08).

- * Police Officers
- * Fire Officers
- * Fire Fighters
- * AFSCME Public Works, Library and Clerical employees
- * School Custodian

Mandatory Subjects of Bargaining

- Wages
- Overtime premiums
- Shift Premiums
- Sick time
- Vacation
- Holidays
- Hours of Work

- Benefits
- Insurances
- Retirement plans
- Working Conditions
- Layoffs, promotions, transfers
- Seniority, workplace rules
- Discipline, Management rights
- Grievance procedures

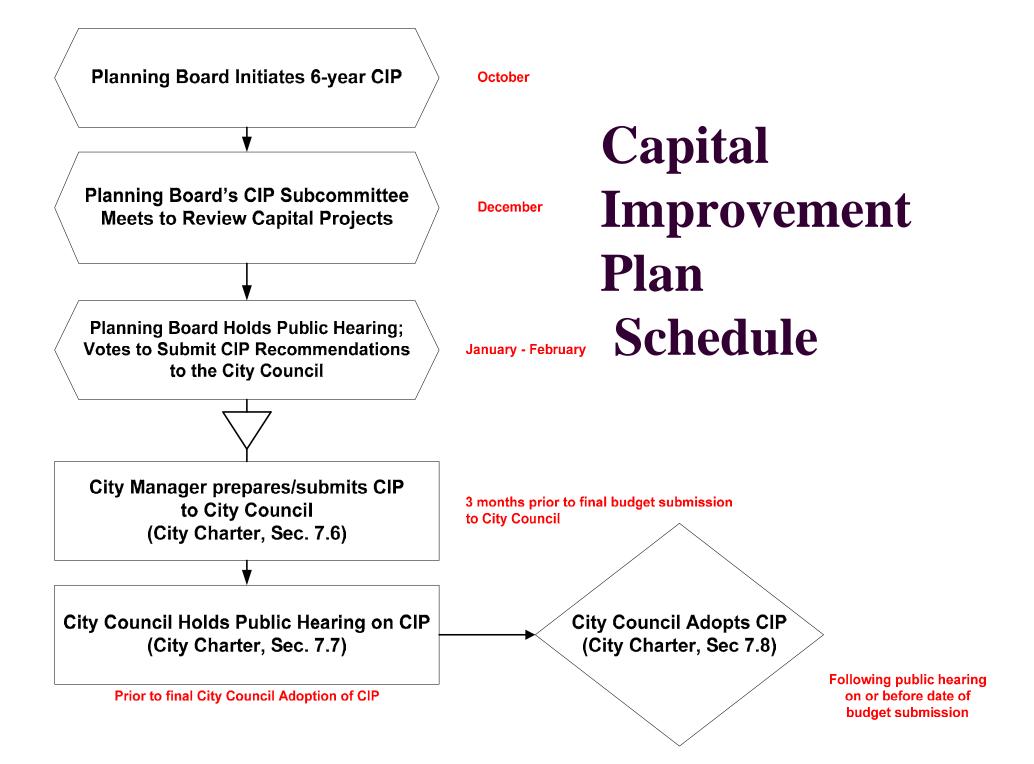
Status Quo Doctrine

If the impasse is not resolved at the time of the expiration of the parties' agreement, the terms of the collective bargaining agreement shall continue in force and effect until a new agreement shall be executed.

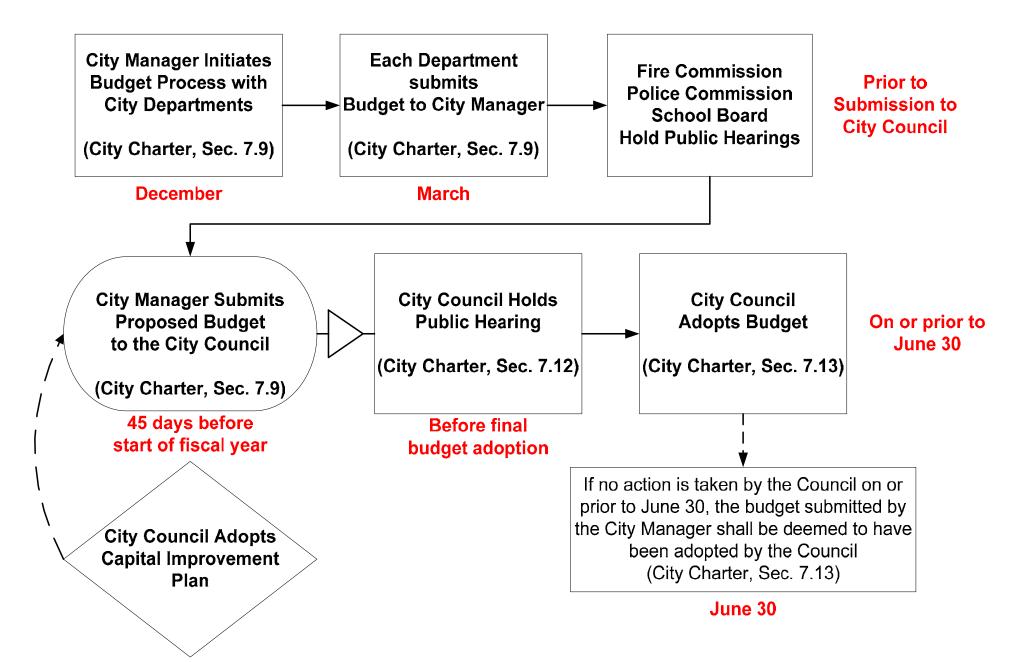
New Hampshire Retirement System

- Any person who becomes an employee, teacher, permanent policeman, or permanent fireman, shall become a member of the retirement system as a condition of employment.
- Employer rates are set by the NHRS Board of Trustees.
- Any changes to the System must be done through Legislation.

Charter Requirements



Budget Schedule per Charter Requirements



FY 2012 Budget Schedule

12-15-10	Department Head Meeting on budget procedure, format and guidelines	2-14-11	City Council Work Session on CIP
		3-7-11	City Council holds Public Hearing on CIP
1-19-11	Fire Commission Public Hearing on the proposed FY12 budget	3-21-11	City Council meeting; Adoption of the CIP
1-20-11	School Board Public Hearing #1 on the proposed FY12 budget	4-8-11	Proposed Budget document to be submitted to the City Council
1-20-11	Planning Board meeting; Adoption of the Capital Improvement Program	4-11-11	Public Hearing on City Manager's Proposed FY12 budget with presentations from Police, Fire,
1-21-11	Proposed Budgets from Municipal		School and Municipal Departments
	Departments due back to Finance Dept	4-20-11	Work Session with City Council to review the School Department Budget
2-2-11	Capital Improvement Program (CIP) document to be submitted to City Council		Sonool Dopartmont Daagot
		4-21-11	Work Session with City Council to review the Municipal Budget
2-2-11	Police Commission Public Hearing on the proposed FY12 budget	4-27-11	Work Session with City Council to review Police Department Budget and Fire Department Budget
2-8-11	School Board Public Hearing #2 on the		Department budget
	proposed FY12 budget	5-9-11	Re-open Public Hearing on City Manager's Proposed FY12 budget
2-11-11	Finance Department submits all proposed budgets to the City Manager		
		5-18-11	Work Session with City Council-final budget review if necessary
2-14-to	Departmental budget reviews with City		
2-25-11	Manager	6-6-11	City Council meeting; Adoption of the FY12 Budget

Budget 101 Summary

- Important Policy Document
- Establishes Spending and Service Priorities
- Communications Device
- Historical Information about Service Levels
- Legal Document
- City Council has the Ultimate Responsibility for the Budget



