

**RFP # 01-24 Citywide Painting Services**  
**August 14, 2023 @ 10:00 a.m.**

CertaPro Painters of  
 Southern NH &  
 Newburyport/Haverhill  
 56 Main St. Ste. 3  
 Salem, NH 03079  
 Bill Coyne  
 603-548-0948  
[bcoyne@certapro.com](mailto:bcoyne@certapro.com)

CertaPro Painters of  
 Seacoast & Lakes Region  
 667 Portsmouth Ave.  
 Greenland, NH 03840  
 Adam Dorfman  
 603-833-9493  
[adorfman@certapro.com](mailto:adorfman@certapro.com)

Caprioli Painting Inc.  
 20 Beech Street  
 Newmarket, NH 03857  
 Louis Caprioli  
 603-659-2788  
[lou@capriolipainting.com](mailto:lou@capriolipainting.com)

**YEAR 1 – TO 6/30/2024**

	Normal Rate	Overtime Rate	Normal Rate	Overtime Rate	Normal Rate	Overtime Rate
A. Supervisor	\$ 55.00	\$ 55.00	\$ 70.00	\$ 105.00	\$ 80.00	\$ 120.00
B. Painter	\$ 55.00	\$ 55.00	\$ 60.00	\$ 90.00	\$ 80.00	\$ 120.00
C. Materials Mark-up or Discount	15%		50%		15%	

**YEAR 2 – TO 6/30/2025**

A. Supervisor	\$ 55.00	\$ 55.00	\$ 75.00	\$ 112.50	\$ 80.00	\$ 120.00
B. Painter	\$ 55.00	\$ 55.00	\$ 65.00	\$ 97.50	\$ 80.00	\$ 120.00
C. Materials Mark-up or Discount	20%		50%		15%	

**YEAR 3 – TO 6/30/2026**

A. Supervisor	\$ 55.00	\$ 55.00	\$ 80.00	\$ 120.00	\$ 80.00	\$ 120.00
B. Painter	\$ 55.00	\$ 55.00	\$ 70.00	\$ 105.00	\$ 80.00	\$ 120.00
C. Materials Mark-up or Discount	20%		50%		15%	

**Statement of Qualifications Submitted**

yes

yes

yes

**Awarded**

**Awarded**

**Awarded**

cc: Karen Conard, City Manager  
 Judie Belanger, Director Finance & Administration  
 Peter Rice, Director DPW  
 Dan Hartrey, Project Manager  
 Paul Henry, Facilities Project Manager  
 Eleftheria Primpas, Procurement Coordinator