

City of Portsmouth  
Portsmouth, New Hampshire  
Department of Public Works

**Bid#41-18**  
**2018 Ford Explorer XLT 4WD 3.5L**

**INVITATION TO BID**

Sealed bid proposals, plainly marked “**Bid#41-18 2018 Ford Explorer XLT 4WD 3.5L**” on the outside of the, addressed to the Finance/Purchasing Department, City Hall, 1 Junkins Avenue, Portsmouth, New Hampshire, 03801, will be accepted until **2:00 p.m., February 1, 2018** at which time all bids will be publicly opened and read aloud. The City will trade in a 2011 Chevy Equinox, Black (Miles 38,387).

This bid is available at <http://www.cityofportsmouth.com/finance/purchasing.htm> or by contacting the Finance/Purchasing Department at the following number: (603) 610-7227.

Questions may be directed to the Finance/Purchasing Department. Addenda to this proposal, if any, including written answers to questions will be posted on the City of Portsmouth website under the project heading. Any addenda will be not sent directly to vendors.

The City of Portsmouth reserves the right to reject any or all bids, to waive technical or legal deficiencies, and to accept any bid that it may deem to be in the best interest of the City.

## INSTRUCTION TO BIDDERS

### I. Preparation of Bid Proposal

- A. The Bidder shall submit its proposal upon the form furnished by the City (attached). Prices shall be given in both words and figures.
- B. Corrections made to amounts or information requested on the bid form should be made by crossing out the error and entering the new price or information above or below it. The correction must be initialed. In case of discrepancy between the prices written in words and those written in figures, the prices written in words shall govern.
- C. The bidder's proposal must be signed by the individual, by one or more members of the partnership, by one or more members or officers of each firm representing a joint venture; by one or more officers of a corporation, or by an agent of the contractor legally qualified and acceptable to the owner. If the proposal is made by an individual, his/her name and post office address must be shown, by a partnership the name and post office address if each partnership member must be shown; as a joint venture, the name and post office address of each must be shown; by a corporation, the name of the corporation and its business address must be shown, together with the name of the state in which it is incorporated, and the names, titles, and business addresses of the President, Secretary, and Treasurer.
- D. All words, figures, corrections shall be in ink or typed. All signatures shall be in ink.
- E. Addenda to this proposal, if any, including written answers to questions, will be posted on the City of Portsmouth website at <http://www.cityofportsmouth.com/finance/purchasing.htm> under the project heading. Addenda and updates will NOT be sent directly to firms. Bidders submitting a proposal should check the web site for addenda and updates after the release date. Bidders should print out, sign and return addenda with the proposal. Failure to do so may result in disqualification.
- F. Disadvantaged Business Enterprises (DBEs) as defined in 49 CFR Part 26 are encouraged to submit a proposal. If applicable, documentation of DBE status shall be included with the submittal.

### II. Delivery of Bid Proposals

When sent by mail, the sealed proposal shall be addressed to the owner at the address and in the care of the official in whose office the bids are to be received. All proposals shall be filed prior to the time and at the place specified in the invitation for bids. Proposals received after the time for opening of the bids will be returned to the bidder, unopened. Faxed bid proposals are not acceptable.

III. Withdrawal of Bid Proposals

A bidder will be permitted to withdraw his/her proposal unopened after it has been deposited if such request is received in writing prior to the time specified for opening the proposals.

IV. Public Opening of Bid Proposals

Proposals will be opened and read publicly at the time and place indicated in the invitation for bids. Bidders, their authorized agents, and other interested parties are invited to be present.

V. Irregular Proposals and Disqualification of Bidders

Bid proposals that are irregular may be rejected. Irregular bid proposals include the following:

- A. Failure to use the bid form provided or alteration of the form.
- B. Unauthorized additions, conditional or alternated bids, incomplete bids, or irregularities of any kind which may tend to make the proposal incomplete, indefinite or ambiguous as to its meaning.
- C. The addition of any provision reserving the right to accept or reject an award, or to enter into a contract pursuant to an award.

Bidders may be disqualified and the bid proposal rejected for the following reasons:

- A. More than one proposal for the same work from an individual, firm, or corporation under the same or different name;
- B. Evidence of collusion among bidders;
- C. Failure to submit all required information requested in bid specifications;
- D. Bidder is not qualified or able to provide the services or product(s) described in the bid specifications; or
- E. Disqualification is in the best interest of the City of Portsmouth.

AWARD

I. Consideration of Proposals and Award

After the proposals are opened and read, bid results will be available to the public. In case of discrepancy between the prices written in words and those written figures, the prices written in words shall govern.

Within 30 calendar days after the opening of proposals, if an award is made, it will be made to the lowest, responsible, qualified bidder whose proposal complies with all the requirements prescribed. The successful bidder will be notified by mail at the address indicated on the proposal.

The award shall not be considered official until such time that a purchase order, fully executed contract or an award letter has been issued by the Finance Director.

No presumption of award shall be made by the bidder until such documents are in hand. Verbal notification of award is not considered official. Any action by the bidder to assume otherwise is done so at his/her own risk and the City will not be held liable for any expense incurred by a bidder that has not received an official award.

III. Reservation of Rights

The City reserves the right to cancel the award at any time before final notification of the successful bidder without any liability against the City. The City of Portsmouth reserves the right to reject any or all bids, to waive technical or legal deficiencies, and to accept any bid that it may deem to be in the best interest of the City.

## Bid Specification

### 2018 Ford Explorer XLT 4WD 3.5 L

The intent of this specification is to procure a 2018 Ford Explorer XLT 4WD 3.5l for the Public Works Department of the City of Portsmouth.

**The following are minimum acceptable specifications. Any exceptions shall be noted in the column titled “Actual Bid”.**

**Minimum Requested:**

**Actual Bid:**

**Model:**

2018 Ford Explorer XLT 4WD, 3.5L  
Ti-VCT V6 Engine, 6 Speed  
Automatic Transmission

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**Color:**

Exterior-Shadow Black  
Interior-Medium Stone

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**Options:**

200-A Option  
Factory Splash Guards  
Running Boards-Black  
First and Second Row  
Floor Liners  
Ford Factory Undercoating

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**All 2018 Ford Explorer XLT  
Standard Features Apply**

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**Warranty:**

Standard Ford Warranty Apply

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**Trade- in:**

2011 Chevy Equinox, Black (Miles 38,387)

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**Vehicle Trade-in:**

The City of Portsmouth will trade in a 2011 Chevy Equinox, black with 38,387 miles. The Equinox is located at the Public Works Department 680 Peverly Hill Road, Portsmouth, NH. You may set up an appointment to see the vehicle by calling Bill Faulkner, Maintenance Garage Foreman at (603) 766-6210.

**BID PROPOSAL FORM**

**2018 Ford Explorer XLT 4WD 3.5 L**

\$ \_\_\_\_\_ Price in Words      \$ \_\_\_\_\_ Price in Figures

**Warranty:**

Standard vehicle warranty

\$ \_\_\_\_\_ Price in Words      \$ \_\_\_\_\_ Price in Figures

**Trade-in:**

2011 Chevy Equinox, Black

Miles: 38,387

\$ \_\_\_\_\_ Price in Words      \$ \_\_\_\_\_ Price in Figures

**Basis of Award**

**Grand Total Bid: Vehicle Total + Warranty Total Minus Trade-in:**

\$ \_\_\_\_\_ Price in Words      \$ \_\_\_\_\_ Price in Figures

**DELIVERY:** Bidder must state approximate number of days from award that delivery will be made.

Approximate Number of Days for Delivery: \_\_\_\_\_

**DELIVERY NEW VEHICLE:** Delivery is expected no later than 45 days from receipt of award. Bidder must deliver vehicle to Department of Public Works, 680 Peverly Hill Road, Portsmouth, NH 03801.

The undersigned agrees that he/she on behalf of Bidder has read the bid proposal documents, the instruction to bidders' specifications and agrees to the terms and conditions set forth herein.

Bidder understands that bid prices shall include delivery FOB to the address identified in the bid documents and bid price shall be firm for at least 45 days.

Bidder further agrees that this bid is not made jointly or in conjunction, cooperation or collusion with any person, firm, corporation or other legal entity.

Bidder agrees no officer, agent or employee of the Owner is directly or indirectly interested in this Bid.

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Submitted by Authorized Agent:

\_\_\_\_\_ (Print Name & Title)

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

E-mail address: \_\_\_\_\_

Telephone: \_\_\_\_\_

Fax: \_\_\_\_\_